

Think like a
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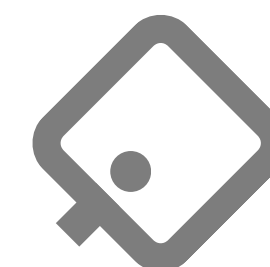
NB
VENTURES

FIRSTIMAGINE!

DG Ventures

cudec

Trusted by Investors



Investor **Engagement** for Clients

ABOUT THE COMPANY

A payments platform digitising compensation and incentive programs in the global airline space. By automating the end-to-end compensation process, airlines save time and reduce costs, while eliminating the risk of regulatory fines. The resulting data points gathered also enable airlines & brands to provide incentives to loyal customers.

INDUSTRY

Travel tech,
Fintech, Saas

LOCATION

UK

RAISE AMOUNT

USD 3 Million



Investor Reponses

“

Hi [REDACTED] good to meet you. It would be great to hear your story and find out more about what you're building at [REDACTED]

Are there any times that work for a first call here?

”



Henrik Sanchez
Partner

PLAYFAIR
Capital •

Investor Reponses

“

let me know your availability week of 17th April? Thanks

”



Sush Bapna
Partner



digital.space
VENTURES

Investor Reponses

“

If you send [REDACTED] who leads our investment team, your deck – he will feed it into the investment team and will revert if happy to engage immediately or wait for your lead.

”



Niall McEvoy

Partner



ELKSTONE

Investor Reponses

“

Thanks for the email and good to meet. Is there a deck that you can share? I can then review it to see if it makes sense for PROfounders

”



Sean Seton Rogers

Co-Founder

PROfounders 

Investor Reponses

“

It was great chatting with you on Wednesday! As agreed, appreciate if you share a financial model with actual and historical numbers (in Excel) or a link to the data room.
Thank you!

”



Mike Zakharov

Senior Associate

altair 

Investor Reponses

“

Thank you for sharing this with us. I had a look at the deck and think this could be an interesting opportunity for us. Would be great to have a first introductory call with the team. They can book a slot with us via this link

”



Felix Kantelhardt

Associate



Investor Reponses

“

Hi [REDACTED] - would love to meet - thank you so much for reaching out! Want to grab a time on my Calendly

”



Rima Reddy

Associate



Commerce
Ventures®

Investor Reponses

“

Thanks for reaching out. This sounds interesting and we'd like to hear more about it. Shall we schedule a call?

”



Julie Eeftink
Analyst



ponooc

Investor Responses

“

Your teaser in the e-mail sounded quite interesting. Would you mind sharing a pitch deck with us before scheduling a call to better understand whether your company fits our specific investment focus?

This would be very helpful in order to make the process as efficient as possible for both sides.

”



Nickolas Reinecke
Analyst

>_ EARLYBIRD

Why work with Qubit Capital?



Pricing

Relatively cheaper in terms of ongoing, recurring costs and closure fees. We charge a minuscule one-time onboarding fee.



Global Access

Not restricted by personal relationships, unlike other IB Boutiques. We provide global access & deliver a 5x number of interested investors increasing the options for the customer and a better selling price.



Speed

We move faster than an offline IB boutique due to the use of technology



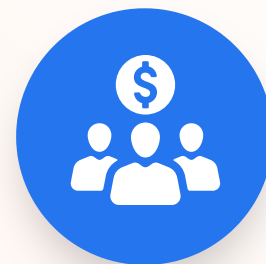
Diversified Network

Network of over 32000 investors who experience in capital raises ranging from Institutional investors to Angels and HNIs; broken down by Sectors, Geographies, Deal types & Sizes and so on.



Key Decision Makers

We reach out to principals at their Fundraising teams



Types of Investors

Strategic Investors, Super Angels and Angels, VCs and Micro VCs, Hedge Funds, PE Funds, Multi Family Offices



Qubit is the fastest and most efficient way to raise capital, worldwide.

Founders need an unconditional solution that functions as an extension of their core team.
We are that solution.

We look forward to working with you on your fundraiser!
Wishing you health and wellness in these unprecedented times.

